

Basic Principles of Psychology for Educators (PSY2012)

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# **Lecture 6**

# **Learning**

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# Lecture Outline

- What is Learning?
- Classical Conditioning
  - Conditioned Emotional Response
  - Stimulus Generalization
  - Stimulus Discrimination
  - Higher Order Conditioning
- Operant Conditioning
  - Reinforcement (+ve/-ve)
  - Punishment (+ve/-ve)
  - Shaping / Successive Approximation
- Observational Learning

# What is Learning?

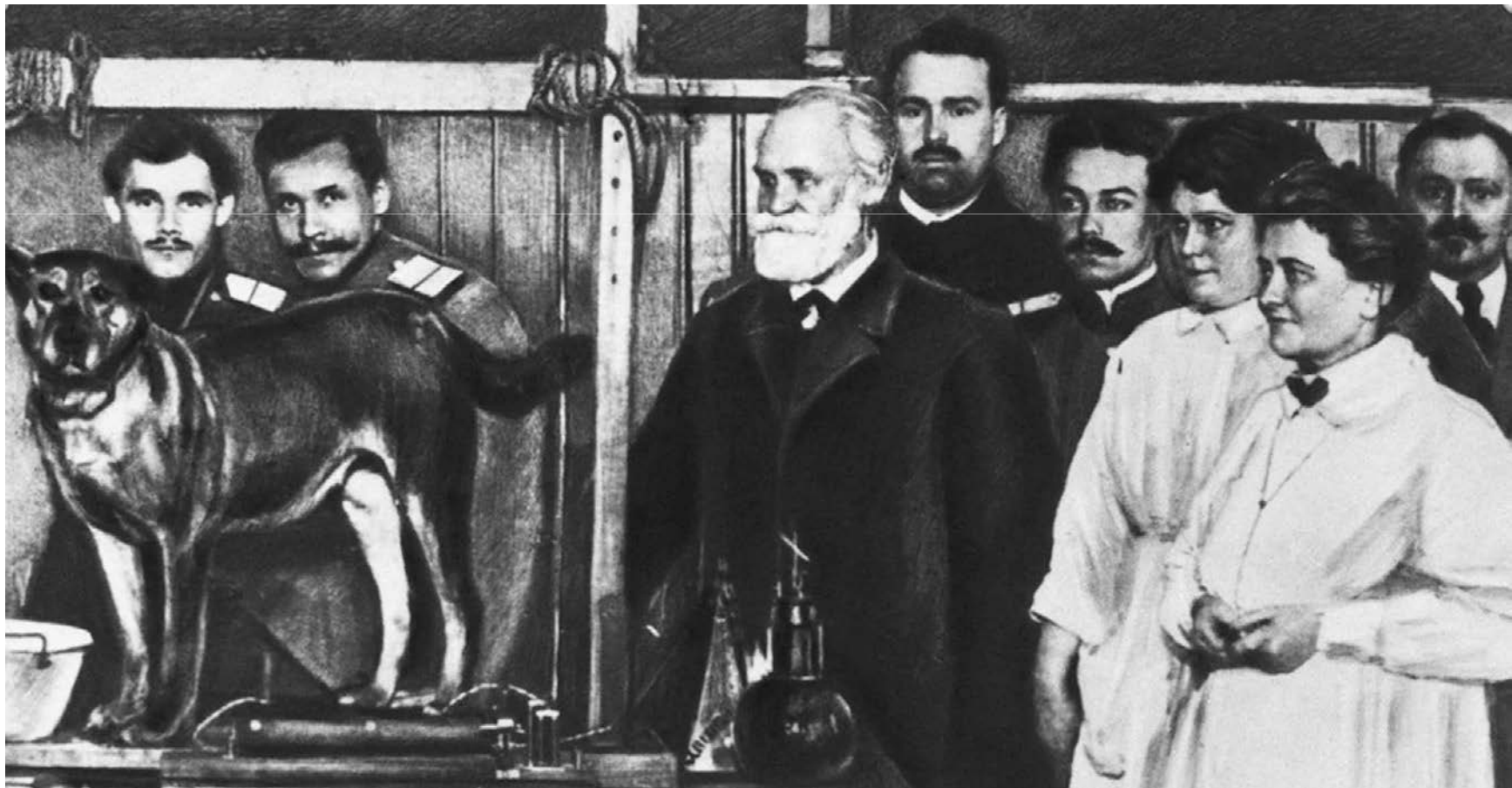
- My nephew Alex is learning to tie his shoes.
- The mother of an 8-year-old boy insists that her son take on some household chores, for which he earns a small weekly allowance. The allowance, when saved for 2 or 3 weeks, enables the boy to purchase small toys of his own choosing. As a result, he develops an appreciation for the value of money.
- A toddler is overly affectionate with a neighborhood dog, and the dog responds by biting the toddler's hand. After this incident, the child cries and runs quickly to his mother every time he sees a dog.

# What is Learning?

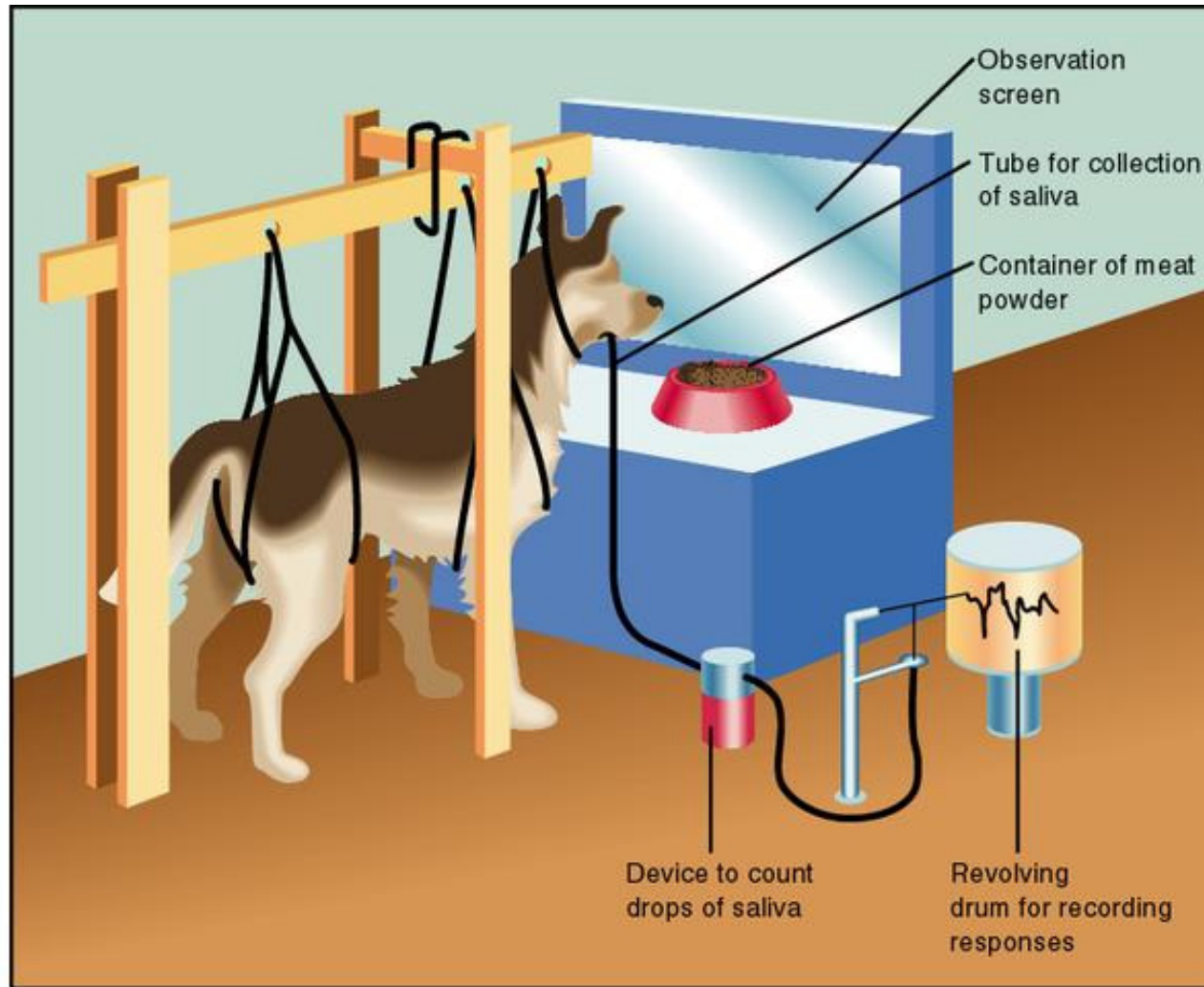
- Learning is
  - relatively permanent change in behavior
  - brought about by experience or practice
  - any kind of change in the way an organism *behaves* is learning
    - “Behavior is any activity of the organism that can be either directly or indirectly observed”

# Classical Conditioning

- Ivan Pavlov

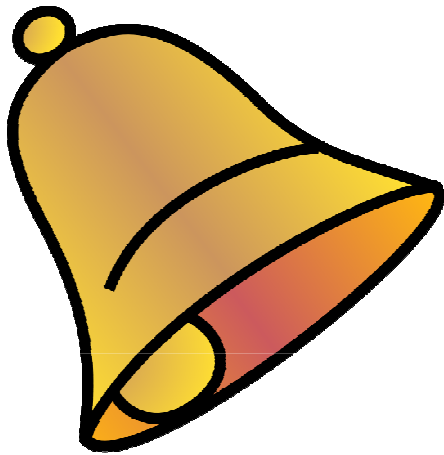


# Pavlov's Laboratory



# **Basic Procedures of Classical Conditioning**

# Before Conditioning



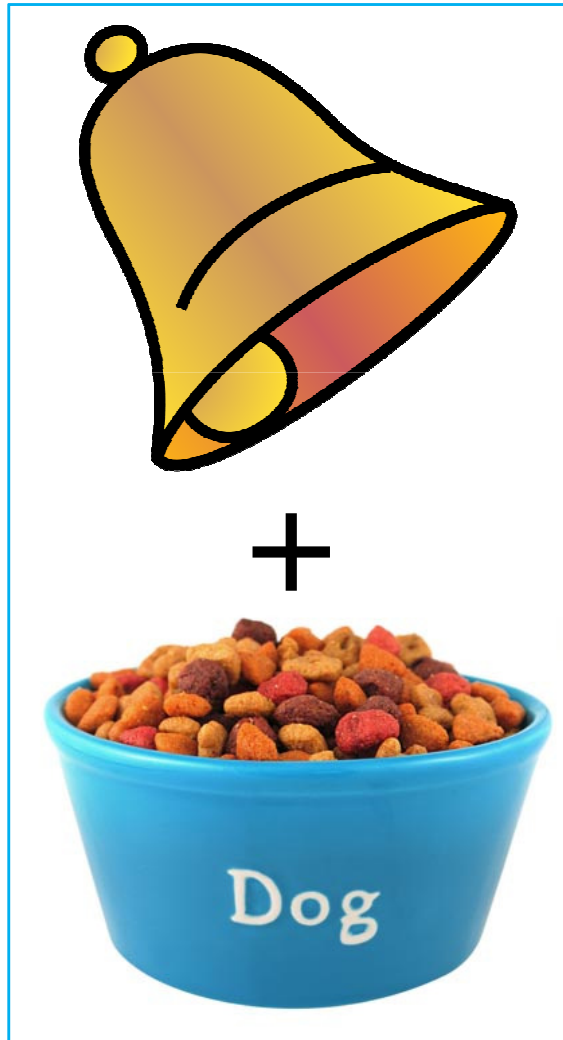
**Neutral Orienting Reflex**



**Salivation**



# During Conditioning



**Neutral Orienting Reflex**

**Salivation**

# After Conditioning



**Salivation**

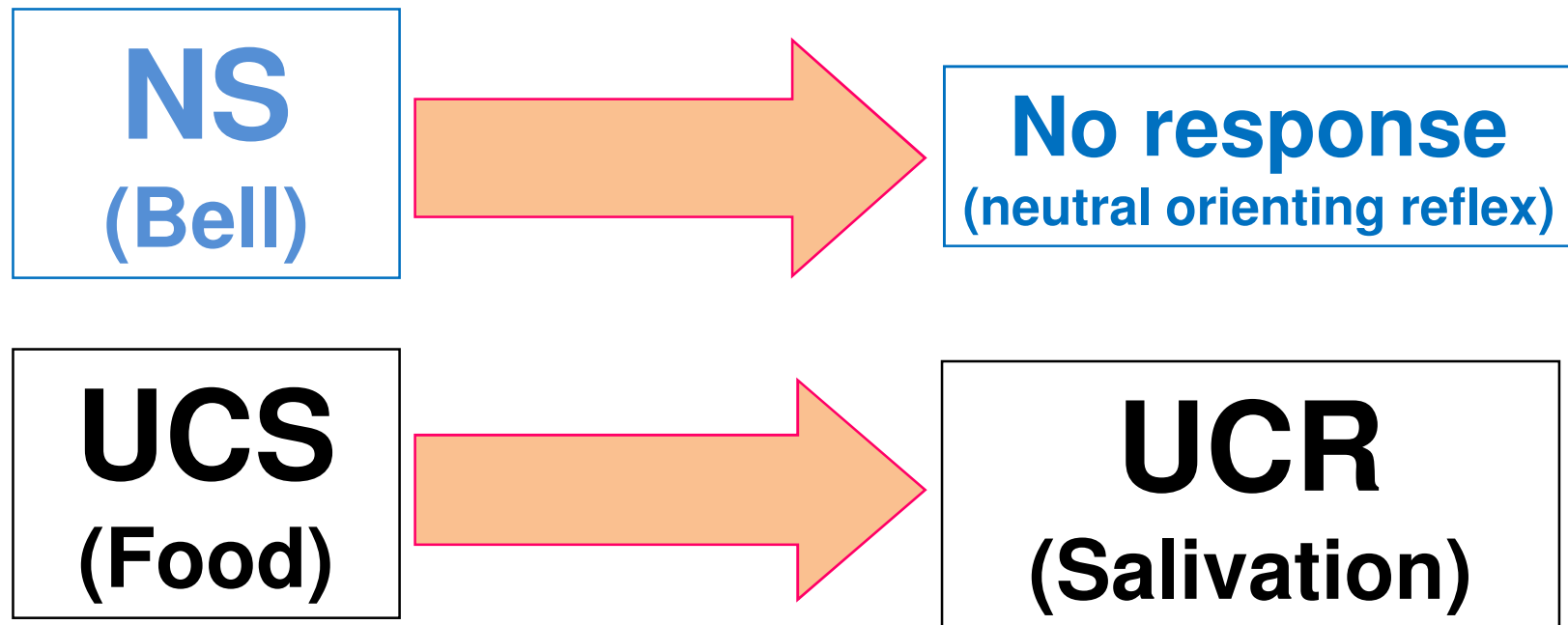
# Classical Conditioning Concepts

Unconditioned = “unlearned” / “naturally occurring”

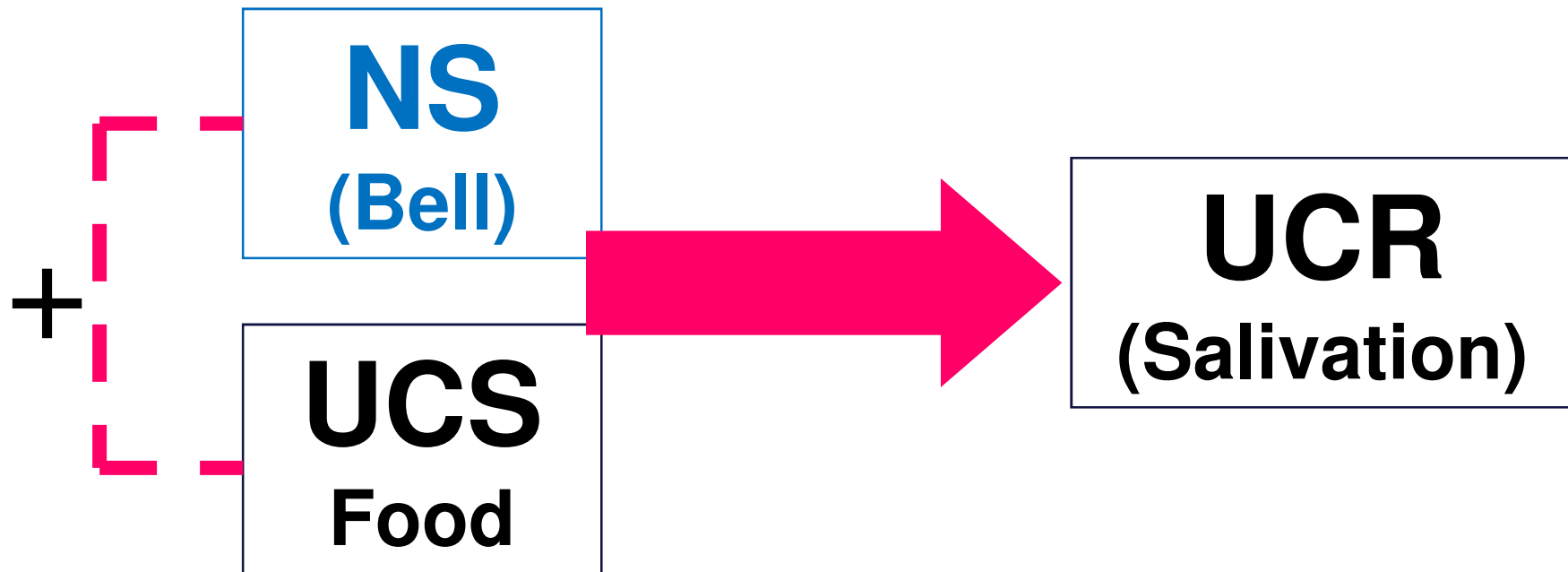
- Unconditioned stimulus (UCS)
  - Naturally occurring stimulus
  - Leads to an involuntary response
- Unconditioned response (UCR)
  - Involuntary response to naturally occurring stimulus
- Conditioned stimulus (CS)
  - Stimulus is able to produce learned reflex response
  - Paired with the original unconditioned stimulus
  - Neutral stimulus (NS)
    - Becomes conditioned stimulus when paired with an unconditioned stimulus
- Conditioned response (CR)
  - Learned reflex response to a conditioned stimulus.
  - Sometimes called conditioned reflex

Conditioned = “learned”

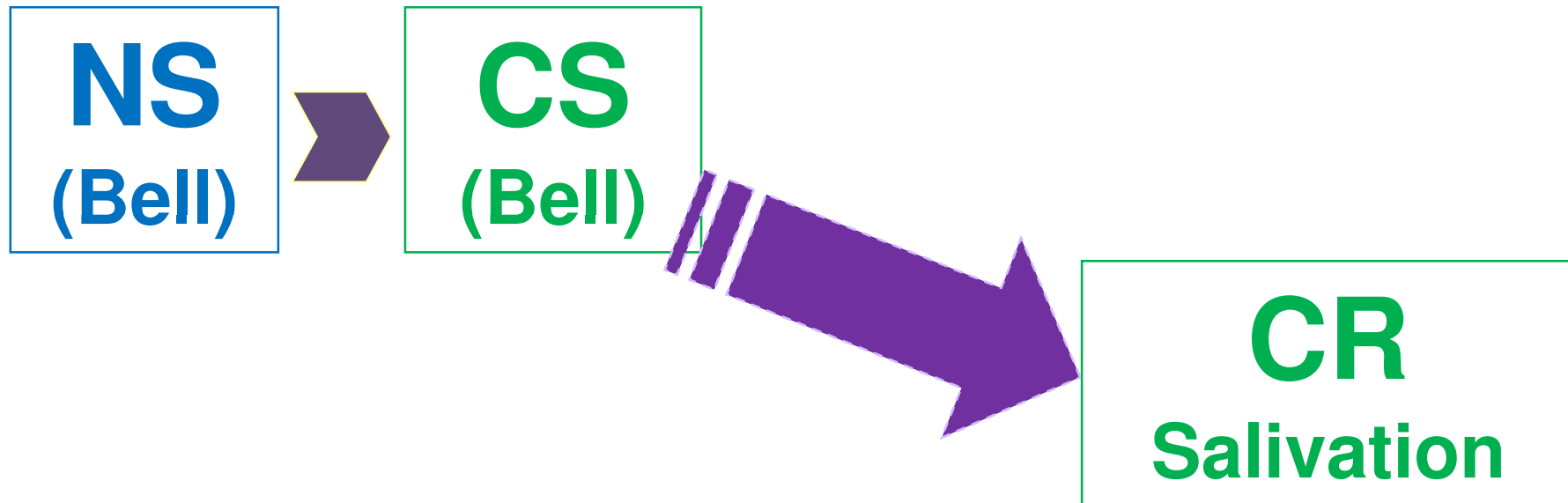
# Before Conditioning



# During Conditioning



# After Conditioning



Before conditioning:

Food                      Salivation  
UCS      →                      UCR

Bell                      No salivation  
NS                      --- (neutral orienting reflex)

During conditioning:

Bell : Food                      Salivation  
NS      UCS      →                      UR

After conditioning:

Bell                      Salivation  
CS                      →                      CR

# Classical Conditioning Principles

- CS must come before UCS
- CS and UCS must come very close together in time
  - Ideally, only several seconds apart
- Neutral stimulus must be paired repeatedly with UCS before conditioning takes place
- CS is usually a stimulus that is distinctive from other competing stimuli



# Conditioned Emotional Response

- Emotional response classically conditioned to occur to learned stimuli
- Examples:
  - Fear of dogs
  - Emotional reaction to seeing an attractive person, baby animals, etc.
  - May lead to phobias – irrational fear responses

# How phobias can be developed through classical conditioning?

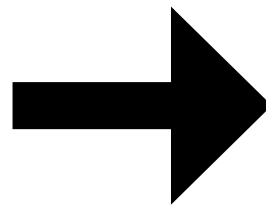
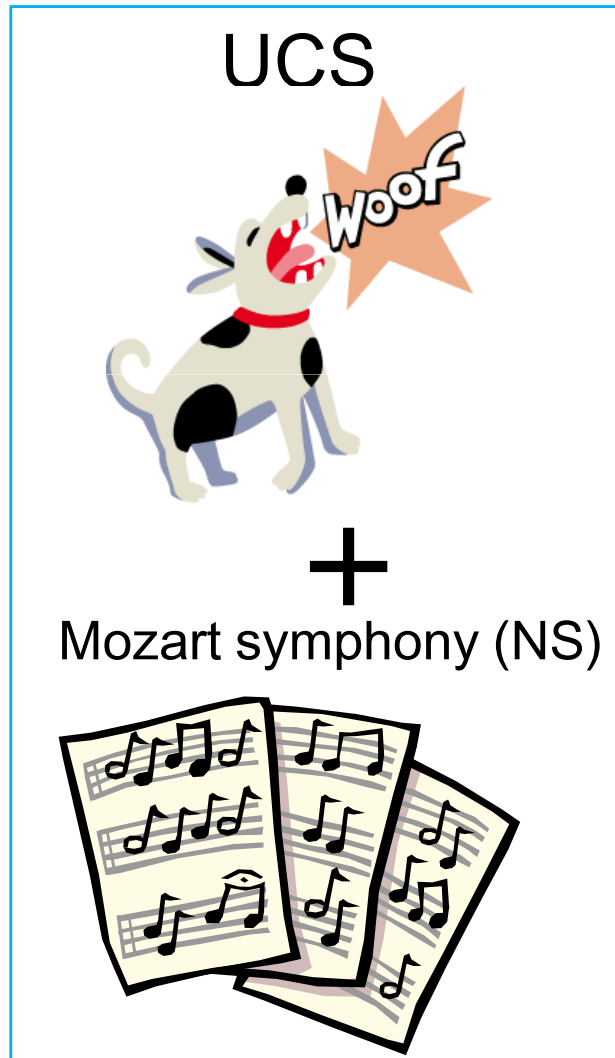
UCS



UCR



# How phobias can be developed through classical conditioning?



UCR

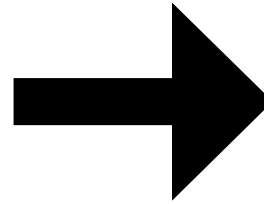


# How phobias can be developed through classical conditioning?

Mozart symphony  
(CS)



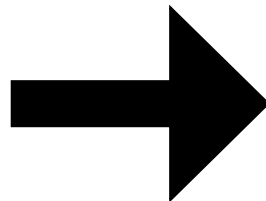
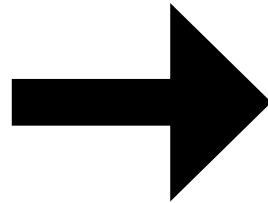
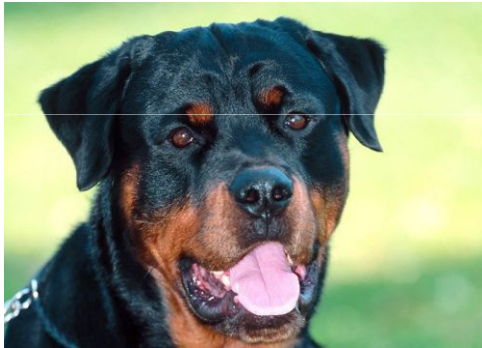
CR





# Classical Condition Phenomena: Stimulus Generalization

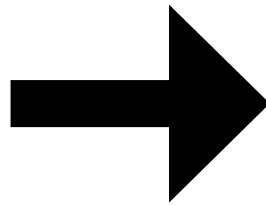
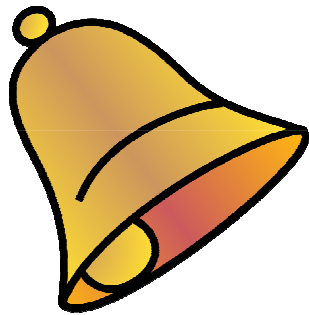
- Stimulus Generalization
  - The tendency for a CR to occur in the presence of a stimulus that is similar to the CS



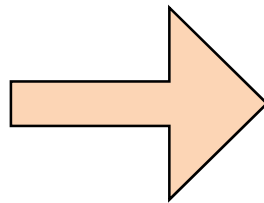
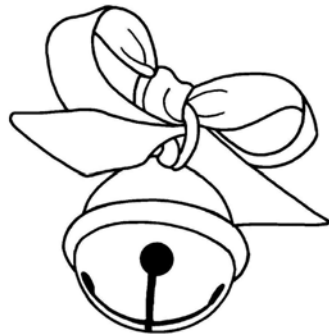
# Classical Conditioning Phenomena: Stimulus Discrimination

- Stimulus Discrimination

- The tendency for a response to be elicited by one stimulus and not another.



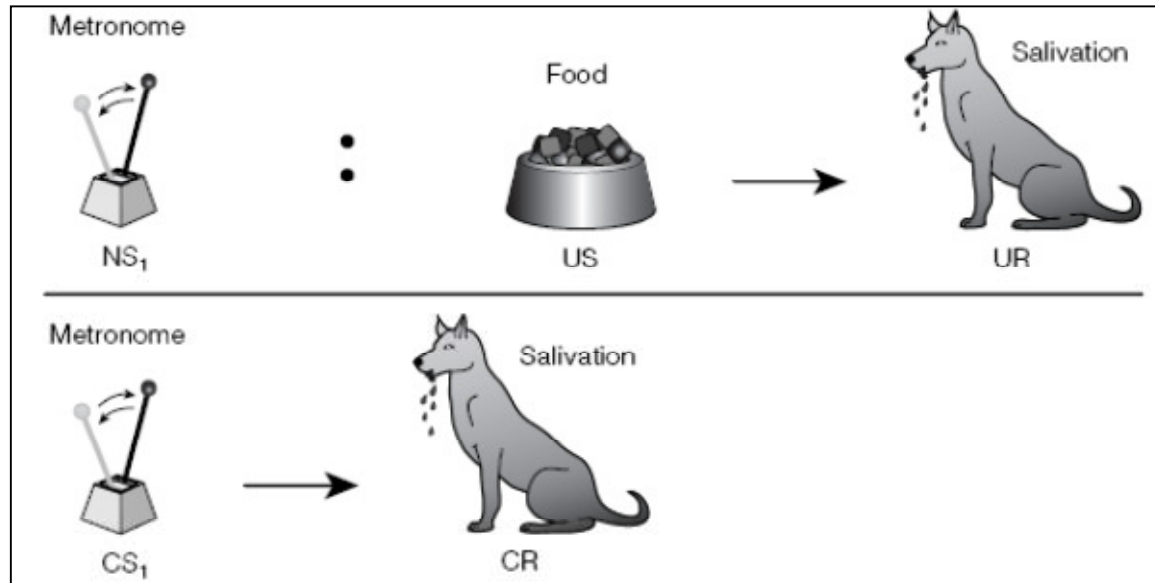
Salivation



NO Salivation

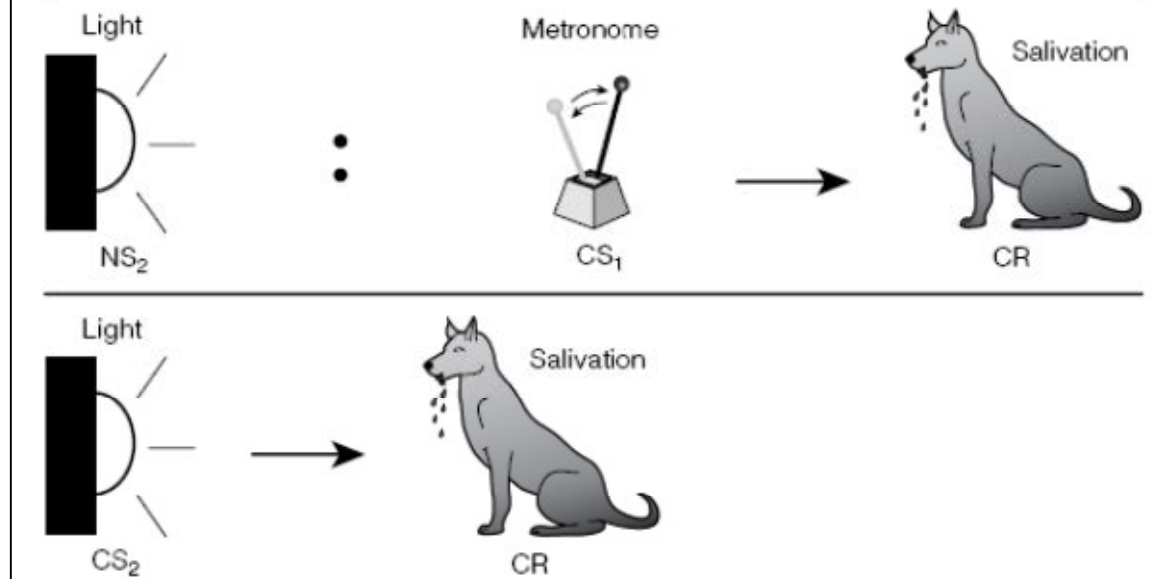
# Higher-order Conditioning

## First-order conditioning



## Second-order conditioning

- Strong conditioned stimulus is paired with a neutral stimulus
- Neutral stimulus to become a second conditioned stimulus



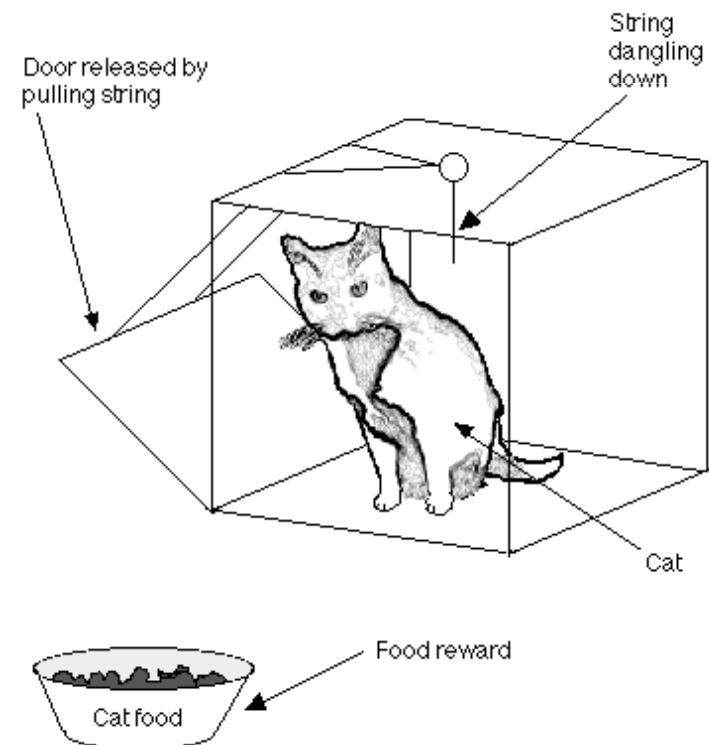


# Operant Conditioning

- Thorndike's Law of Effect:
  - tendency to do certain behaviors is *strengthened* if they are followed by a reward; tendency to do behaviors that are not rewarded will be *weakened*

If a response is followed by a pleasurable consequence, it will be repeated

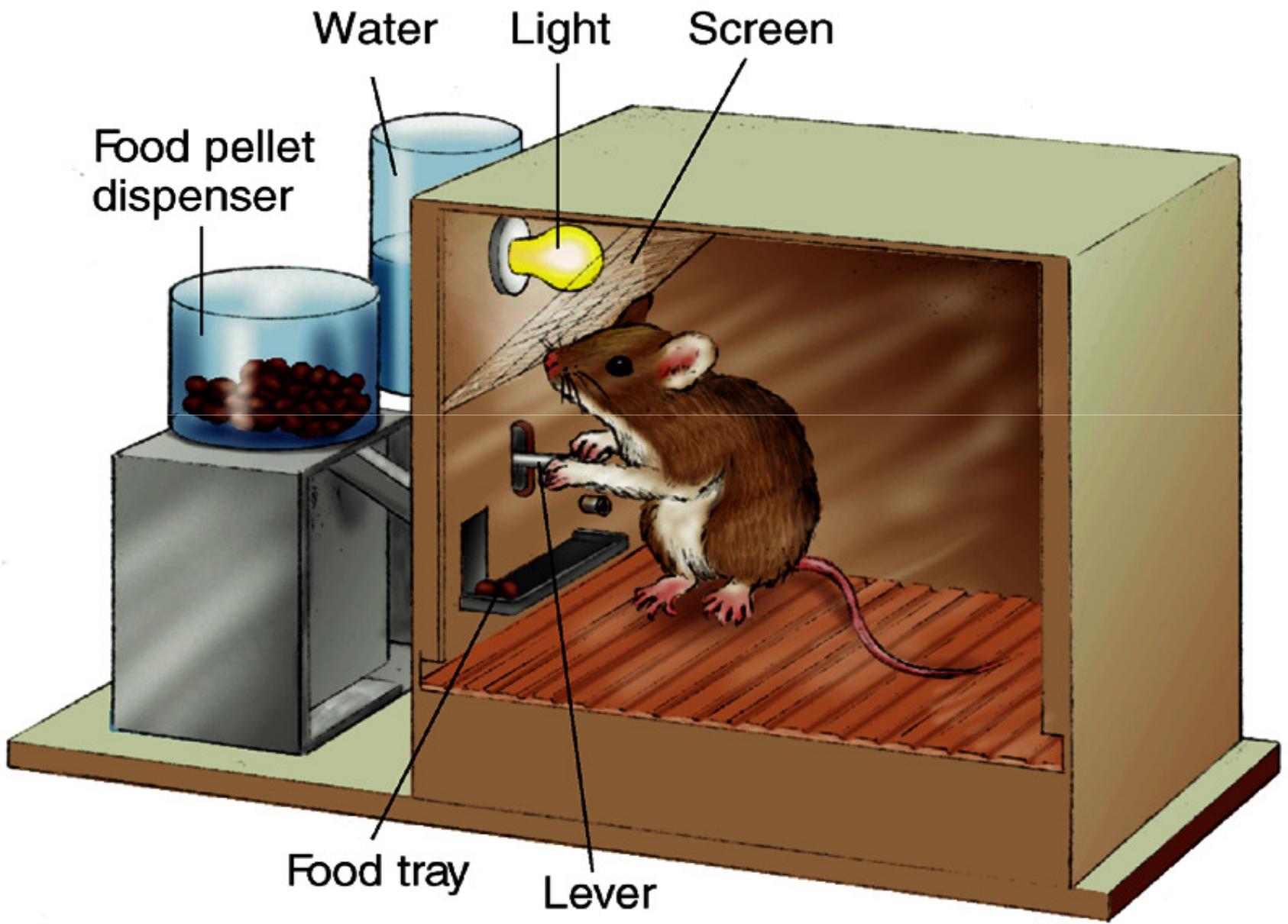
If followed by an unpleasant consequence, it will tend not to be repeated



# Operant Conditioning

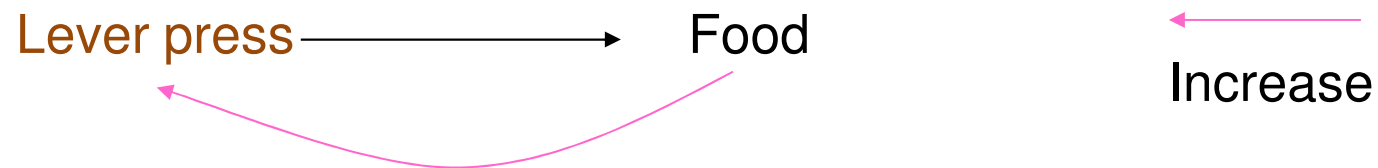
- B. F. Skinner
- Stressed the study of only observable, measurable behavior
- The [association](#) between our own [response](#) and what follows it, its [consequences](#)
- Voluntary behavior used to operate on the environment
- Focus on the effects of the consequences of behavior

# Skinner Box



# 3 basic components of the operant conditioning process

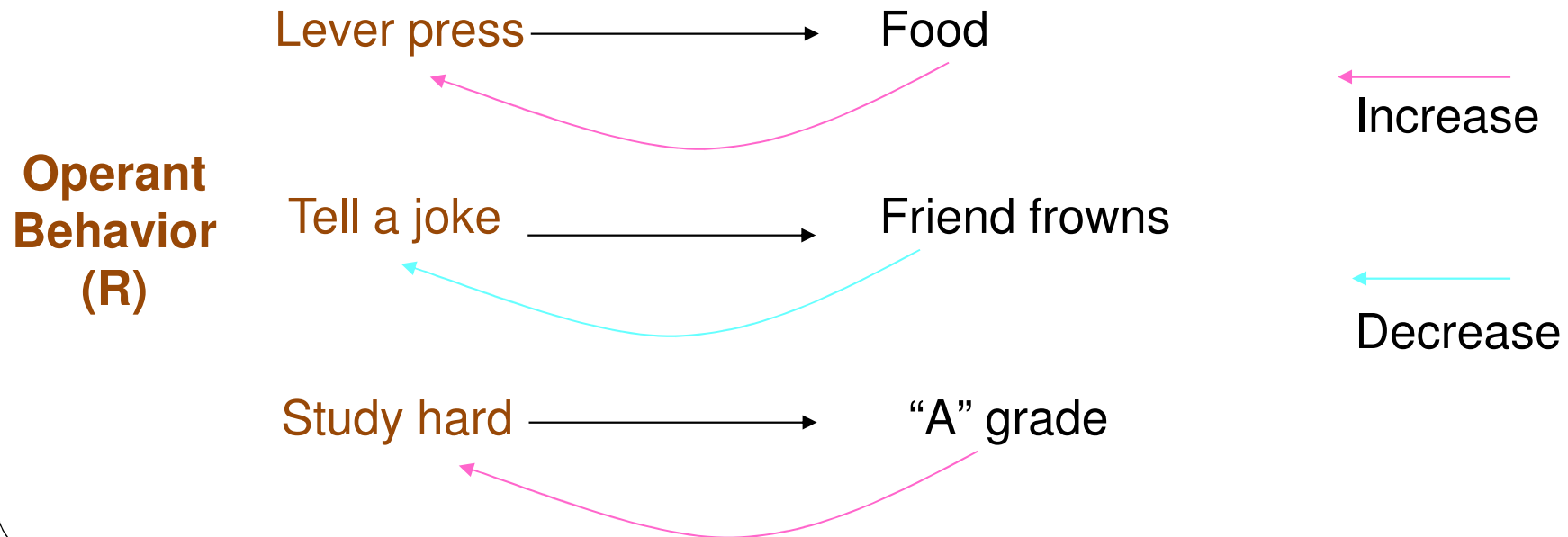
- A **response (operant behavior)** that produces a certain consequence
- The **consequence** that serves to either **increase (reinforcer)** or **decrease (punisher)** the probability of the response that preceded it



- A **discriminative stimulus** that precedes the response and signals that a certain consequence is now available

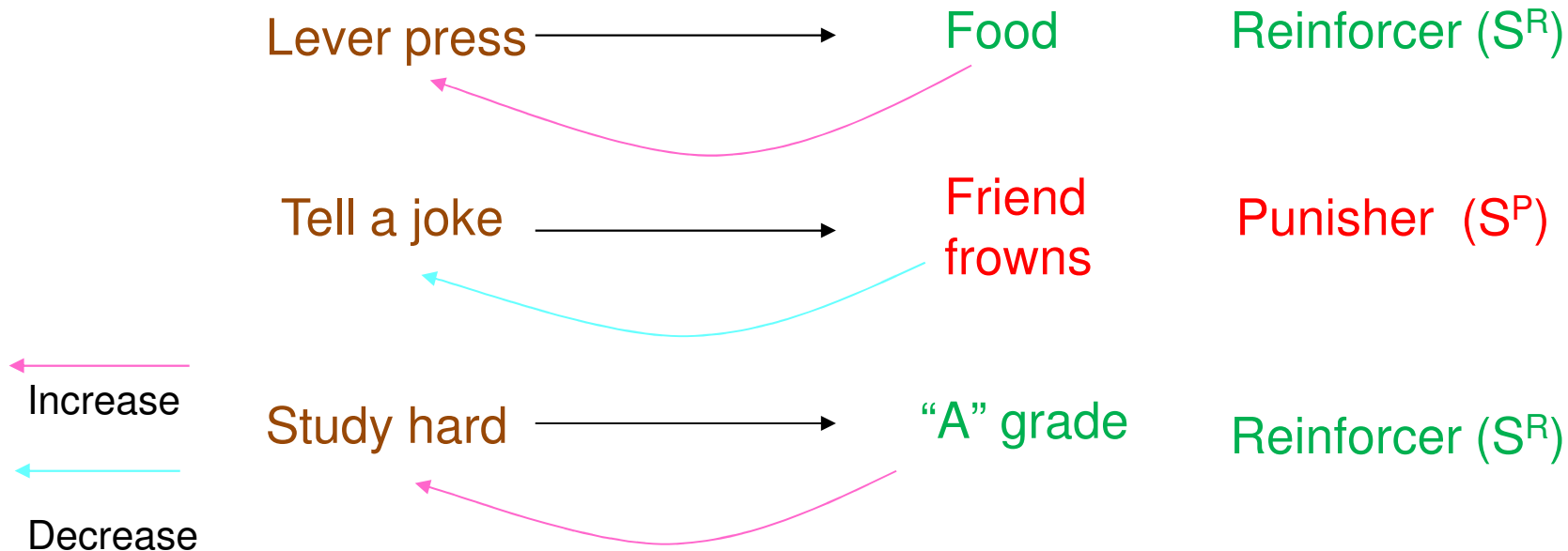
# Operant Behavior

- A class of emitted responses that result in certain consequences
- The consequences in turn affect the future probability or strength of those responses



# Operant Consequence

- Reinforcers
  - Events that follow a behavior *and*
  - The future probability of that behavior increases
- Punishers
  - Events that follow a behavior *and*
  - The future probability of that behavior decreases



# 4 Types of Operant Contingencies

Strength of Behavior

		Strength of Behavior	
		Increase	Decrease
<u>Consequence</u>	Stimulus is presented	Positive Reinforcement	Positive Punishment
	Stimulus is removed	Negative Reinforcement	Negative Punishment



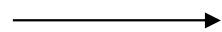


# Negative Reinforcement

- In negative reinforcement, a behavior is strengthened by the **removal** of, or a **decrease** in the intensity of, a stimulus.

- Open umbrella

R



Escape rain

$S^{R-}$

Claim illness

R



Avoid writing an exam

$S^{R-}$

Take aspirin

R



Eliminate headache

$S^{R-}$

# 4 Types of Operant Contingencies

Strength of Behavior

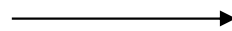
		Strength of Behavior	
		Increase	Decrease
<u>Consequence</u>	Stimulus is presented	Positive Reinforcement	Positive Punishment
	Stimulus is removed	Negative Reinforcement	Negative Punishment

# Positive Punishment

- The **presentation** of a stimulus following a response, which then leads to a **decrease** in the future strength of that response

Argue with the boss

R



Get poor appraisal

S<sup>P+</sup>

Swat at the bee

R



Get stung

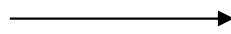
S<sup>P+</sup>

# Negative Punishment

- The **removal** of a stimulus following a response, which then leads to a **decrease** in the future strength of that response

Argue with the boss

R



Lose job

S<sup>P</sup>

Tease sister

R



Reduced pocket money

S<sup>P</sup>

# 3 basic components of the operant conditioning process

- A response (operant behavior) that produces a certain consequence
- The consequence that serves to either increase (reinforcer) or decrease (punisher) the probability of the response that preceded it
- A discriminative stimulus that precedes the response and signals that a certain consequence is now available

# Discriminative Stimulus (Operant Antecedent)

- A stimulus in the presence of which responses are reinforced and in the absence of which they are not reinforced.

Bell: Lever Press

$S^D$

R



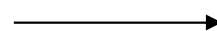
Food

$S^{R+}$

Susan: Tell her a joke

$S^D$

R



Susan laughs

$S^{R+}$

# The "ABC" Contingency in Operant Conditioning

## Antecedent

Bell:

$S^D$

Susan:

$S^D$

## Behavior

Lever press

R

Tell her a joke

R

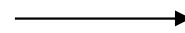
## Consequence

Food

$S^{R+}$

Susan laughs

$S^{R+}$



## table 4.1 Comparing Two Kinds of Conditioning

### **OPERANT CONDITIONING**

End result is an increase in the rate of an already occurring response.

Responses are voluntary.

Consequences are important in forming an association.

Reinforcement should be immediate.

An expectancy develops for reinforcement to follow a correct response.

### **CLASSICAL CONDITIONING**

End result is the creation of a new response to a stimulus that did not normally produce that response.

Responses are involuntary and reflexive.

Antecedent stimuli are important in forming an association.

CS must occur immediately before the UCS.

An expectancy develops for UCS to follow CS.



# Operant Conditioning Concepts

- Shaping
  - Small steps toward goal behavior are reinforced until goal behavior is met
    - First, reward behaviors that are *close to* the desired behavior
    - Then, reward only behaviors that are *even closer* to the desired behavior
- Successive approximations
  - The steps in behavior leading to a particular goal behavior



# Applying Operant Conditioning

- Behavior modification
  - Use of conditioning techniques to create changes in behavior
- Token economy
  - Desired behavior is rewarded with tokens that can be exchanged for desired items or privileges
- Time-out
  - Organism is being “removed” from opportunity to obtain positive reinforcement
- Applied behavior analysis (ABA)
  - Uses shaping-skills broken into small steps
  - Prompts are removed over time

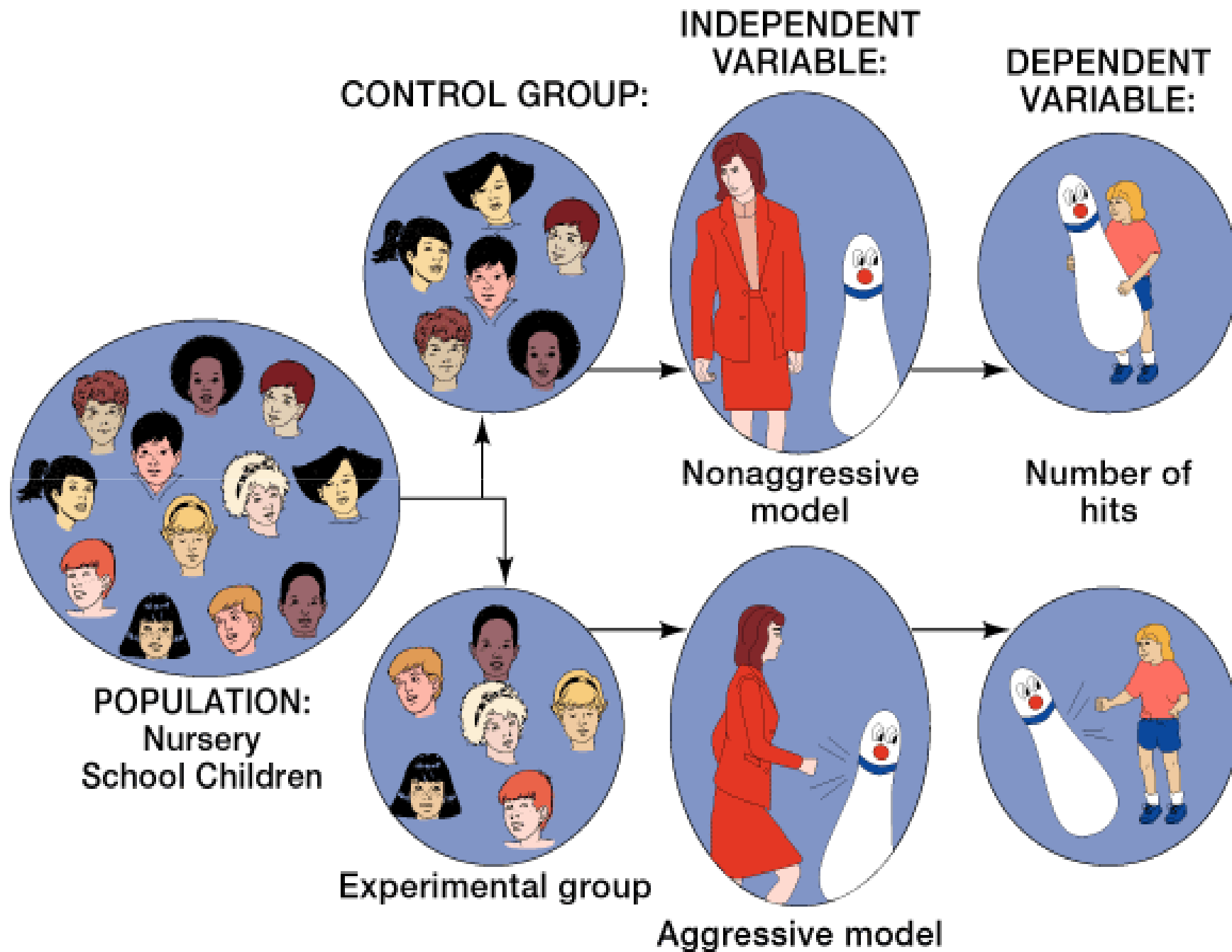
# Observational Learning

- Learning new behavior by watching a *model* perform the behavior
- Bandura (1961)
  - Children observed and later spontaneously imitated observed aggressive behavior
- Learning/performance distinction
  - Learning can take place without actual performance of the learned behavior

# The BoBo Doll Experiment



<http://www.youtube.com/watch?v=hHHdovKHDNU>



# 4 Elements of Observational Learning

- Attention
  - To learn through observation learner must first attend to the model
- Memory
  - Learner must be able to retain memory of what was done
  - e.g., remembering steps in preparing a dish seen on a cooking show
- Imitation
  - Learner must be capable of reproducing actions of the model
- Motivation
  - Learner must have the desire to perform the action

# Applying Psychology to Everyday Life

- Toilet Training a Cat

Use operant principles

- Shaping
  - Transition from litter box to toilet is done in stages
- Positive reinforcement

